



CSB Management Systems

Newsletter - June 2010

Business Overview:

The economies of both Australia and New Zealand seem to be recovering after a turbulent year. Let's hope the next 12 months will offer more stability for both countries.

Now is the time to re-assess your current software if you are NOT using CSoft, do consider changing.

Email sales@csbmgmt.com.au for more details and costs..

Auckland Phone Number:

Please note our new number effective 1st March this year is **373 5775**.

Please change your records if not already done so.

The redirect on the old number will cease effective 30 June.

CeBIT Australia:

As most of you know we have just completed exhibiting at CeBit in Sydney as part of the South Australian Stand.

A big thank you to Hiten of the Auckland office for his great assistance and help, also to all the people who organised this event, the magnificent work done on the stand and the hours put in by the organisers to make this a great event.

Overall we believe we achieved our objectives which were, not only to increase our client base, but also to improve our visibility in the Market place.

As a result of our exhibit we believe we have achieved the following:

- Pending appointments of resellers in Sydney & Western Australia.
- Established new alliances with companies in Asia.
- Increase our client base.
- Pending appointment of a Consultant in Sydney that will be representing our company in Sydney.
- Looking at, increasing our staffing levels both in New Zealand and Australia.



CSB Management

This is a photo of our stand at CeBit.



Not all the time was spent working, we did have some fun in between as you can see below.



**Version 8 Upgrades:**

Most clients have now upgraded to Version 8, thank you to those that have.

Update on Version 9:

We have also ported our system to version 9 of OpenInsight. This version will include a full web interface and more compatibility with Microsoft products by the end of 2010.

We already have ported a small number of clients to Version 9, to allow them to utilise the new functions available in the development of their systems.

All new clients will be given the option of starting with Version 9

General:

As you can see, there are a lot of things are currently happening at CSB. Thank you for your continued support, and do not hesitate to contact us with any questions/suggestions or other feedback.

CSB Management Team

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