



CSoft

CSB Management Systems



product guide

" Having CSoft as your technology partner will save you time and money, letting you get on with the job. "



Who we are

CSoft is your technology partner.

Started in 1989 by Gerry van Niekerk, a qualified accountant, CSoft is now a software provider throughout Australasia and SE Asia.

Designed by accountants for small to medium business owners our flagship product CSoft Business Accelerator has seen astonishing growth over the past four years. From the release of version 4 in 2002, we now have users in Australia, New Zealand, Hong Kong, Thailand and South Korea. Our clients boast some of the regions leading and largest business.

We have the flexibility to work with companies from one user, through to much larger organisations with thousands of users in many locations. We will work with you to provide the ultimate in accounting solutions ensuring your business objectives are achieved.

Our aim

We aim to become the leading software choice for small to medium business in the Australasian region. We will achieve this by:

- Continually researching and studying small to medium business to ensure a complete and thorough understanding of our clients' needs.
- Ensuring the continued use of leading edge technology and engineering to maximise our product's value to our clients.
- Employing the highest calibre, qualified and energetic staff in all our business areas.
- Enhancing our reputation within the industry by providing a level of support that is unrivalled by our competitors.

Our markets

CSoft is constantly developing new marketing areas. We have installed systems in the following markets:

- Customised solutions for SME's
- Custom solutions for Import and Wholesale Companies
- Small Manufacturing and Assembly Systems
- Service Industry systems recording service details
- Trucking and Construction Costing Systems
- Serial number recording and tracking Systems
- Web Interfacing Systems
- Full systems for Franchise Companies

CSoft's Product Suite consists of:

CSoft Business Basic

CSoft Business Startup is for new businesses that need to start with a stable accounting system.

A New business, in start up mode, has as its first priority the need to establish its presence against the competitors. They need an accounting system that works and will manage their accounting requirements without change.

It is an easy to use tool for managing your accounting processes, customer service, marketing activities and cash flow and profitability.

CSoft Business Startup seamlessly ties together CRM applications with basic accounting tools and comprehensive reporting. As a result, you can work more effectively to increase customer satisfaction.

NOTE! Once the new business gets to a point where they require modifications, we UPGRADE them to CSoft Business Accelerator. Please call to obtain details.

CSoft Business Accelerator

CSoft Business Accelerator is for established businesses that are changing to remain competitive.

An Established business is already competitive, and is now looking to change and adapt to meet new challenges or have expanded their products/services or have found a new way to stand out from their competitors.

Their accounting system needs to change with their business. The CSoft Business Accelerator is the complete solution for small to medium sized businesses.

CSoft Business Advance

CSoft Business Advanced is for businesses that require specific database interfacing.

For the Established Business WITH existing RDBMS or when an existing company is taken over and new RDBMS standards are enforced.

For those businesses looking to benefit further through CSoft's seamless integration, CSoft Business Advanced is the complete solution for small to medium sized businesses for both front and back office. Sitting over the top of CSoft Business Accelerator, CSoft Business Advanced allows you to control your corporate Database with easy to use, practical accounting software.

“When it matters most, will your accounting software system save you, or bury you?”

CSoft Desktop

With today's challenging technology choices, you need to be able to have choices. CSoft offers the following options for the desktop.

Operating System	Stand-alone PC	Terminal Services
MS Windows	✓	✓
Linux	✓	✓
Java Web Forms	✓	✓

CSoft Server

CSoft offers MS Windows or Linux Servers, delivering a complete application that can manage thousands of users of either CSoft Business Startup and/or CSoft Business Accelerator/Advanced. With all data stored on a central database, eliminating redundant data re-entry, all your departments can work collaboratively to increase customer satisfaction and key business efficiencies.



Module	Features	Startup	Accelerator	Advanced
General Ledger Module	Full ledger reporting is available and includes a Ledger Listing, Trial Balance and Report Writer. The ledger comes with a standard chart of accounts that can be customised to your requirements.	✓	✓	✓
Cash Book Module	This is a Multi Bank account cashbook with full interfacing to the general ledger. Listings of all current and historical information are available.	✓	✓	✓
Debtors and Invoicing Module	The debtors system consists of a full customer database. This allows the user to prepare invoices and credit notes along with full reports and lookup facilities. There are full aged debtor's reports and sales analysis reports. The invoice printing screen can be customised if required. Enquiry facilities exist on any current or historical data.	✓	✓	✓
Creditors Module	The creditors system is our full version, which allows full creditors details and listings. The system has full aged reports and listings of invoices entered and unpaid. There is provision for full or partial payments of creditor's invoices and full enquiry on current or old invoices.	✓	✓	✓
Product Module	The product system is a very flexible system that allows product entry and product groups. We have provided the ability to have separate price types for customers, and to have different selling units.	✓	✓	✓
Stock	This is a fully comprehensive system which is linked to the creditors and product files. This allows tracking of goods on Sales orders and Purchase orders as well as stock on self from the same place. Sales analysis is available as is full stock reporting i.e.: stock take reports etc.	✓	✓	✓
Sales Orders	This allows you to enter sales orders in a summarised form or in detail with prices being completed. Packing slips can then be printed and once an order is fulfilled, an invoice is generated and printed. An electronic interface is available, at this stage mainly for orders from sales reps or debtors via modems and/or Portable data transmitters. There is also an interface to a web ordering module.	✓	✓	✓
Purchase Orders	This allows purchase orders to be entered by product, by job or other. When items are received then jobs or stock can be updated and creditor's invoices created for payment. Outstanding details can be listed relating to purchase orders still outstanding not matched etc. <u>Purchase Orders Importing</u> This will keep record of purchase orders on importing of stock in Local or foreign currency.	✓	✓	✓
CRM	This module enables you to keep track of contacts with existing and prospective clients. We can generate a data file for mail merge or labels on this file as required. This also has full search facilities available.	✓	✓	✓
Web Interface	This is a full interface with the General Ledger System, operating in real time for the purpose of online ordering of product. The number of users, who can be online at any one time, is determined by the number of user licences.	✓	✓	✓
Job Costing	The Costing system consists of 3 parts namely - Service Costing - Charge up Costing - Full Job Costing	✓	✓	✓

Frequently Asked Questions

Does it have a CRM (Customer Relationship Management) system?

Yes, all CSoft Business packages incorporate a CRM system. This allows you to compile lists and send letters or emails to specific client groups, such as all overdue debtors.

How regularly is product information updated?

We update new product releases on a regular basis, fixes as they occur, others 6 monthly.

Can I search on customers and products?

Yes. All CSoft Business packages have very advanced search feature, which will let you find the lookup information in most places in forms in a simple to read table format.

How many customer/products are maintained?

The number of customers, products, orders, etc is almost unlimited. There will be no limitation on your business growth.

Can CSoft Business software manage my GST?

Yes, a GST calculator and reporting are built into CSoft Business software.

What types of reports are available?

There are many reports available as standard. You can also build any specialised report your business requires. There is also the option of reporting directly from Excel or Crystal Reports using ODBC

Is CSoft Business Accelerator web based?

Not yet fully, CSoft Business software can be accessed through web based terminal service. Under development is our Java based windows interface, this will be released in the near future.

Can I integrate CSoft Business software with my website?

Yes, we do this for a number of clients now. Please call and we will provide demonstrations of what is possible.

Can I customise the software?

Yes, CSoft Business Accelerator and CSoft Business Advanced products can be customised. CSoft Business Start up is not customisable as its purpose is for start up business that need stability while they get established. When your business has grown to the point when changes are needed then we upgrade you to either the Accelerator or Advanced product.

How many users can be setup?

CSoft Business software can be setup for one user or for more than a thousand users. Each user will require their own license.

What security measures does CSoft Business software provide?

Every user has a specific profile and password. The profile ensures the user only sees or has access to their own information, while managers can see all subordinate information.

Will CSoft Business software interface with my current operating system or Corporate Database?

Yes, CSoft Business Advanced is our product where interfacing into existing systems is required. We customise both our accounting modules and Data Structures to match your requirements.

Where is my data stored?

CSoft Business software stores all information on a server. Depending on your preferences you can utilise our multi-dimensional database or setup your own database on your server.

Is CSoft Business Accelerator XML compliant?

Yes, CSoft Business software is compliant with the EDI Industry XML Initiative. XML is the new technology for Business-to-Business data transfer.

Does CSoft provide System Consultancy Services?

Yes. We provide technical expertise, consultancy and support. We also advise on Disaster Recovery Plans and Office spreadsheet auditing services.

Does CSoft provide training?

Yes. We believe training is important to ensure our clients get the most from our system. We include an initial training sessions free of charge with our standard pricing.

Am I required to purchase a service contract?

No, but please be aware that you will have to pay for upgrades and service contract clients get priority.

Do I pay for upgrades?

CSoft Business software is continually being updated and re-engineered. Major upgrades to the system happens every few months. These upgrades are all included in our Full Service Contracts.

Can CSoft Provide Hardware?

We don't but we can direct you to the best suppliers available.

Is CSoft able to transfer/import my data?

Yes. CSoft can arrange for you existing data to be imported directly into CSoft Business software.

Why do you have a brief case as part of your logo?

This was done as part of our Branding exercise. It is a combination of a briefcase and a Monitor. We wanted to emphasis that we have a business outlook first, rather than just being software writers.

What operating system is it built in?

CSoft Business software will run on Windows or Linux operating systems

To learn more about these products and services please contact **CSoft**.

Testimonials

"ElectriServ has been a user of the CSoft Business Software services and job Management/ accounting software since-commencing business in 1994. During this time the company has grown to a multi-million dollar operation totally managed and accounted for utilising CSoft as is preferred supplier of computerised support.

The ease of use of the system in maintaining singular data entry and readily available reports, in our opinion places CSoft in advance of other systems in the market and we would and have recommended other similar companies looking at their computer systems to review the capabilities of CSoft.

The service support in assisting with the operation of the systems we have in place and developing enhancements specific to our needs has been excellent. As a company working within the service sector we recognise organisations that go the 'extra mile' and would recommend CSoft without hesitation."

Peter Jones
ELECTRISERV LIMITED

"SEW-Eurodrive Korea are currently using CSoft as our ERP Software.

The modules currently installed and used by us include the following:

- * Cash book and General Ledger, Debtors and Creditors. * Sales orders receive from clients with a quotation system. * A purchase order system integrated to our German based Head Office

- * A full stock system

CSoft have been very good in supporting our system online and on site. We can easily get new reports and changes made without problems.

We would recommend them to any business that needs a system to help their business.


Y J Kim
SEW-Eurodrive Korea Co. Ltd"

"Bedpost is a retail bedding franchise group, which has been trading since 1992. We currently have 17 owner operated franchise stores throughout New Zealand. In 1995 we purchased a master accounting system from CSoft and contracted them to customise the system to suite our own retail franchise operating and reporting requirements.

We chose CSoft at the time because of their ability and willingness to perform that customisation and that service has continued.

The system now seems to be very stable and we look forward to a continuing association with CSoft and would recommend them to other franchise groups.

Annette Stanford
Bedpost (New Zealand) Limited

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